

## 30 Questions You Must Answer Before Retiring

It's important to address these 30 questions before you retire. Make sure you (and your advisor) know the answers, and then make sure they become a part of your retirement plan. Need help finding the answers? That's where Your Retirement Advisor comes in. Give us a call, email us or visit our website to see how we help people just like you every day enjoy a better retirement outcome.

° K	now my retirement why, what, when, where and how and have discussed with my spouse?  Inow  Oon't know
О́к	now the minimum monthly income I will require in retirement.  now  on't know
° K	now what my marginal federal and state income tax rate will be in retirement.  now  on't know
° K	now the minimum amount of emergency savings I should maintain throughout my retirement.  now  on't know
factor	ave run a retirement income projection based on all of my income sources and various risk rs. *It's important to understand (and address) ALL the risk factors you'll face in retirement. now
years,	ave calculated the amount of monthly net retirement income I will need in 10 years and 20, adjusting for 2.5% annual inflation.  Inow  Oon't know

7) I know when I can retire and still have sufficient income and assets for the remainder of my life.  Know Don't know
8) In order to maximize my lifelong Social Security income, I know the optimum time to begin benefits.  C Know Don't know
9) I understand the Social Security spousal strategy & how it could potentially increase my household's income.  Know  Don't know
10) I understand the optimal strategies in today's market for converting retirement savings into lifelong income.  Know Don't know
11) Based on my age and risk tolerance, I know what percent conservative vs. aggressive my portfolio should be.  Know Don't know
12) I know the amount of my savings held in long-term bonds and bond mutual funds, and the impact changes in interest rates may have on them?  Know  Don't know
13) I understand the differences among types of annuities and in what part of my safe money plan they could be included.
C Know Don't know

14) risk.	I understand how alternative investments and linked accounts may help me reduce investment
0	Know
0	Don't know
0	I know the strategies for maximizing pension benefits for my household. Know Don't know
0	I have a medical power of attorney in place for myself, spouse and single children over 18.  Know  Don't know
0	I know what my monthly premiums for Medicare Part B will be and where they will be deducted Know Don't know
0	I know the annual cost of long-term care and have reviewed if I need it and how to fund it.  Know  Don't know
mor	I know the legal instrument that I could use to limit my long-term care expenses to a max of 60 nths.  Know  Don't know
and	Given my financial and family situation, I have reviewed how a will and trusts could protect me my estate.  Know  Don't know
retir	I know when I must begin taking Required Minimum Distributions (RMD) from my qualified rement accounts and the amount of my penalty for missing a withdrawal.  Know  Don't know

22) I know a number of strategies to reduce my taxes in retirement and have run a tax efficiency projection.  Know Don't know
23) I have my financial records organized so that, should I become ill or die, my heir(s) can smoothly carry on (see our Personal Records Locator document to help you).  I Have This Covered  Need to Learn More
24) In order to maintain my health, I exercise a minimum of 30 minutes, 4 or more times a week.  I Have This Covered  Need to Learn More
<ul> <li>25) I mostly practice a healthy diet, low in processed foods and high in lean protein, veggies and fruit</li> <li>I Have This Covered</li> <li>I Need to Learn More</li> </ul>
<ul> <li>26) I have a formal, written retirement plan and am following it to success.</li> <li>I Have This Covered</li> <li>I Need to Learn More</li> </ul>
<ul> <li>27) I understand how a reverse mortgage could provide an income buffer in retirement.</li> <li>Know</li> <li>Don't know</li> </ul>
28) I have the proper insurance coverages needed to cover my risks.  I Have This Covered  Need to Learn More
29) I understand the impact of longevity, volatility, market, and sequence of return risk on my income.  Know Don't know
30) I have had my 401(k) allocations reviewed and I feel confident that I'm invested properly.  Know Don't know